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## Deal Announcement

March 2019

### Inspire Catering Merger with CH&Co

Anderson Anderson & Brown Corporate Finance (“AABcf”) is pleased to announce the merger of Inspire Catering with CH&Co’s Scottish business.

Inspire Catering is a niche independent Scottish caterer headquartered in Stirling founded in 2008 by David Pease and Lorna McFarlane. Inspire Catering serves 14,000 customers daily across business and industry, independent schools and further education. Inspire Catering caters for more independent schools in Scotland than any other caterer and has almost 250 employees serving 30 locations throughout Scotland and NE England.

Operating in the business and industry, independent schools and further education sectors in Scotland for over 10 years now, Inspire’s business has been built on a strong foundation of delivery, excellent quality and cementing some wonderfully reciprocal client and customer partnerships. They have both Membership of The Scotch Beef Club and HealthyLiving Award accreditation for all operating sites and with 2 Fellows of The Master Chefs of Great Britain in their culinary midst, their innovative and creative food services ensure that menus are constantly evolving and customers keep coming back for more.

The existing Inspire Catering management team will remain in place following the deal to continue their roles and take responsibility for CH&Co’s existing contracts in Scotland.

CH&Co creates uplifting catering and hospitality experiences across all life stages and locations, including workplaces, destinations, venues, events, education, livery and healthcare. CH&Co employ over 6,200 people at more than 750 locations across the UK and Ireland. In addition, CH&Co holds a Royal Warrant for catering services to HM the Queen.

*“We are both really delighted to announce this exciting news. It further strengthens our market position and means we now have a collective ability to drive forward with a fresh impetus to the benefit of our clients, customers and employees. It’s very much business as usual for us all. Inspire Catering will continue to flourish and we will continue in our existing roles running the business. We are very much looking forward to combining our systems and ideas to build an even stronger business going forward. We’re proud of what we’ve achieved in developing Inspire Catering into the successful business it is today providing a high quality and innovative food service in Scotland. We very much look forward to the future and working together with CH&Co.”*

**David Pease and Lorna McFarlane, Founders of Inspire Catering.**

*“The AAB team have been truly outstanding from day one and we could not have had a better partner to work with. From the first exploratory discussion through to completion, they have been excellent and we have loved working with the AAB corporate finance team. As well as being professional, efficient and vastly experienced - guiding us the whole way, every one of them is a lovely person which makes them stand out - their personal and nothing is too much hassle approach means they are genuine and understanding which counts for a lot when you are going through this complex process! Everything they promised, they delivered - and more.”*

**David Pease and Lorna McFarlane, Founders of Inspire Catering.**

AABcf acted as lead advisors to the owners of Inspire Catering in the transaction.

This information is published without the responsibility on our part for loss occasioned to any person acting or refraining from action as a result of any information published herein.

CF advisors acting  
on behalf of



Inspire Catering  
in the merger with



CH&CO  
Undisclosed

CONSULTING

M&A  
ADVISORY

FUNDRAISING

TRANSACTION  
SUPPORT

LITIGATION  
SUPPORT

RESTRUCTURING  
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