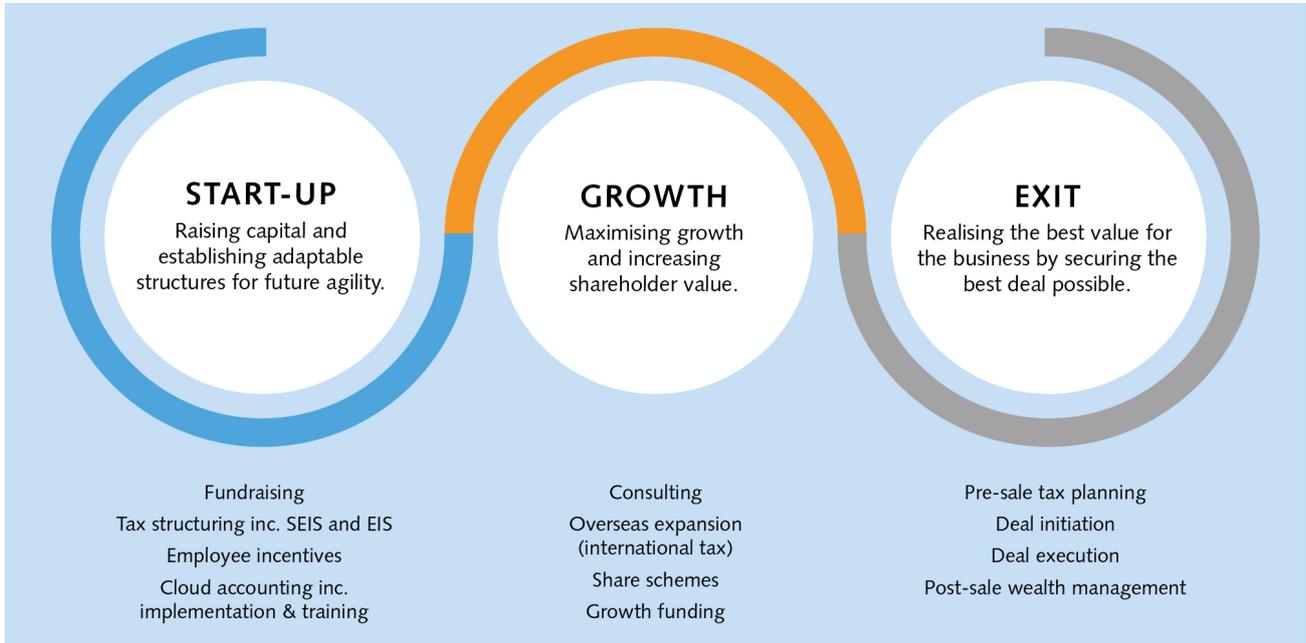


AAB NAVIGATES TECH BUSINESS FINANCES

Anderson Anderson & Brown's specialist team guides tech businesses through every step of the lifecycle



There is a real vibrancy in the Scottish tech sector. It never stands still and neither do the businesses within it. The rate of change and development is like no other sector, making it exciting for those operating within it, as well as those who support these businesses to grow and prosper.

For chartered accountancy and business advisory firm Anderson Anderson & Brown LLP (AAB), tech is a key sector in which it has seen a significant number of client wins, particularly in the central belt. In response to increasing client demand, AAB has created a specialist in-house team of advisors each of whom has significant experience of working with tech businesses and can collectively offer in-depth sector knowledge as a result. The team brings together a diverse range of skills from different service areas across the firm, making it well placed to assist tech businesses.

Tech team's recent activity

AAB's extensive experience in the tech sector enables it to cover all related industries, such as hardware and equipment as well as software and IT services. The team's capabilities help support clients in tackling challenges from start-up to exit, exploiting opportunities along the way, as well as identifying what is required to grow by offering quick and responsive advice based on sound judgement and expertise.



Key members of the tech advisory team at AAB include (from front to back): Brian McMurray, Head of Equity Funding, Kevin Meaney, Entrepreneurial Tax Partner, Kenny Fraser, Strategic Adviser in the Technology Sector and Alex Matthews, Digital Director at AAB Consulting. Not pictured: Ricky Cowan, Business Development Director and Hilary Dyson, Cloud Accounting Lead at AAB.

The diversity of skills across the team has seen client wins across the corporate finance, tax, business advisory and consulting arenas.

With a particular focus on high-growth companies, recent examples of the support and advice provided to businesses in the tech sector include business planning, financial modelling and fund-raising; tax structuring, tax incentives, R&D and patent box claims and VAT advice; cloud accounting, virtual finance function and compliance services, and organisation agility and digital transformation consulting.

Supporting tech businesses at each stage of development

AAB's depth of capabilities in this space, coupled with its market knowledge, has assisted the firm to identify typical support requirements of tech businesses.

The dedicated technology sector team works with businesses at every stage of their development and partners with them to maximise value.

With technology at the forefront of its own service delivery, in addition to this specialist sector knowledge, experience and diverse range of skills, AAB is well placed to advise tech businesses how to achieve their ambitions and assist with business advisory support requirements throughout the lifecycle.

For more information contact Brian McMurray, Head of Equity Funding, Anderson Anderson & Brown LLP
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